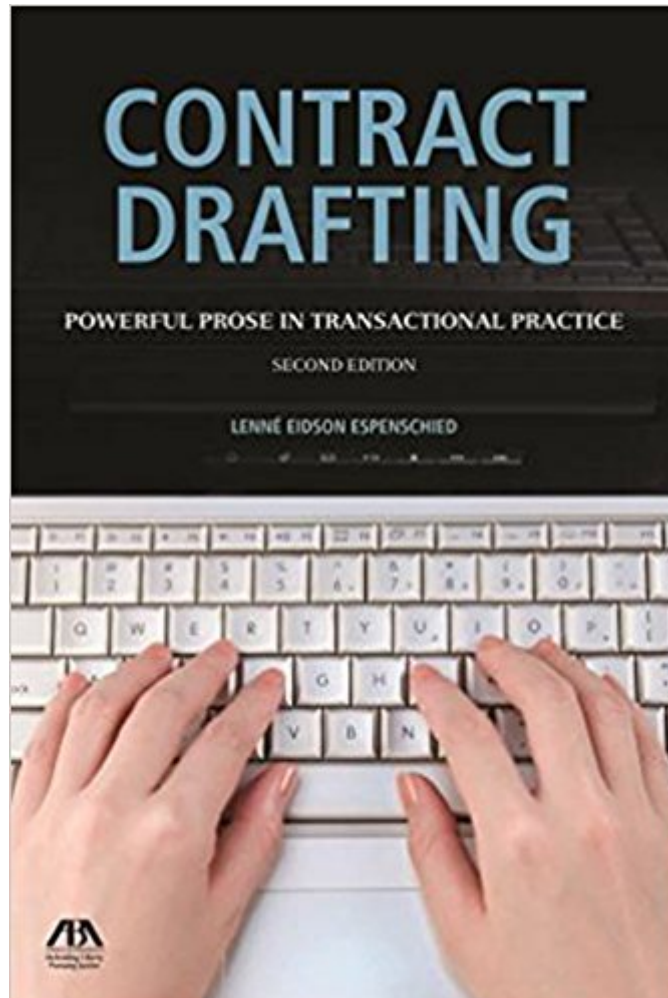




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# Contract Drafting: Powerful Prose In Transactional Practice



## Synopsis

In fourteen lessons, *Contract Drafting* by Lenne Eidson Espenschied serves as a complete how-to guide for lawyers new to transactional practice or for more experienced lawyers looking to reinforce their skills. This clearly written guide explains how the drafting process works; how transactional lawyers work from prior documents to produce effective and complete legal documents that protect the client's interests. It is an supremely practical guide that is straightforward and to the point, organized for ease of use and full of important tips and techniques. In addition to the fundamentals, *Contract Drafting: Powerful Prose in Transactional Practice* also covers advanced drafting techniques for avoiding ambiguity by making better word choices, crafting strong sentences, and eliminating contextual ambiguity. With this book as a resource at their fingertips, a contract drafter will be well equipped to create powerful, to-the-point prose in transactional practice. Lenne Eidson Espenschied practiced transactional law for almost 25 years and the book is rooted in her experience. This book is a realistic resource that can even be used to teach drafting skills to law students. Each of the 14 chapters contains about a week's worth of material, with allowances for classroom discussion of graded assignments and special research projects.

## Book Information

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## Customer Reviews

Lenne Eidson Espenschied practiced law in Atlanta, Georgia for 25 years, focusing on corporate and transactional representation of technology-based businesses. After graduating from the University of Georgia School of Law magna cum laude, Ms. Espenschied began her legal

practice at Sutherland, Asbill & Brennan; she also served as Senior Counsel in the legal department of Bank of America before eventually opening her own law office. Ms. Espenschied taught commercial law, contracts, and contract drafting at Charlotte School of Law and at the University of Georgia. She is the author of ABA Fundamentals: The Grammar and Writing Handbook for Lawyers (ABA: 2011, ISBN: 9781616328825). She teaches continuing legal education seminars online and in cities across the United States and provides private training for law firms and corporate legal departments. Her passion is helping lawyers acquire the skills they need to be successful in transactional practice.

Good book. I thought this book had some very useful information and a very different style to some of the contract drafting books I've read. I was looking for a book for law school teaching purposes, so was glad to see the author discuss the subject from the point of view of planning a semester of course material, with a chapter a week for reading. I was surprised to find that from an ABA published book, since they are usually geared to practicing lawyers. But actually, even though I like it, I don't think I'll use it for my classes. I teach LL.M. students who, for the most part, already have some contract drafting experience, and it was hard for me to imagine that there was really enough for a semester in here. Some of the discussion I found a little too simple for my students, and I didn't like the exercises quite as much as those I've used in the past from other books, such as Scott Burnham's. However, I did like that she didn't shy away from theoretical discussion as well as practical, used Latin terms that civil law trained lawyers are familiar with for the canons of contract interpretation, and included a very useful glossary at the back. I mainly would have liked to have seen more practical exercises.

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